

MEDIA RELEASE

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Pivotel promises new era for remote telecommunications

Australia's first bespoke mobile network developed using 4G and satellite

Satellite and 4G technology have been thriving for years, but Australian mobile satellite solutions company, Pivotel Group, has just created an entirely new offering called ecoSphere™ by Pivotel, an Australian-first union of 4G and satellite technologies designed to solve the communication and connectivity needs of the resources and agricultural industries.

Focusing on safety, reliability and improved business efficiencies in industries across remote Australia, Pivotel Group CEO Peter Bolger said the service targets the vast land mass of Australia not covered by the major mobile telecommunication companies.

“Australian businesses operating in remote parts of the country have been at the mercy of telecommunications giants who offer little flexibility or targeted, business and safety enhancing coverage, so it’s with great pride that we have developed a solution to help these businesses compete with their metro counterparts,” Mr Bolger said.

“Pivotel Group is one of only four licensed mobile carriers in Australia, and the only carrier dedicated to solving the communications struggles that come with living, working and travelling in remote Australia. Our strong mobile satellite pedigree and network of more than 170 dealers who are mainly based in regional and remote areas have helped shape our understanding of what is required to tackle those problems.”

ecoSphere™ by Pivotel offers long range, secure video, data, tracking and monitoring connections to assets such as gates, pumps and machinery widely dispersed across rural properties as well as employees, all within a private network which can continue to operate even when the internet connection is down.

Information is tracked via sensors placed around the property, and dispatched to the homestead or office via a 4G network tower installed on the farm. The solar and battery powered base stations provide uninterrupted on-property service independent from the power grid, giving operators total visibility of their properties and allowing them to respond to incidents or events in real time.

The same technology can be used on mine sites to drive down operational costs by enabling advanced field management software systems to communicate with data modems and sensors on the trucks and diggers to maximize the productive use of the assets while maintaining full mine site visibility and improving personnel safety.

According to Mr Bolger, Pivotel has developed a highly affordable system and service that stands apart from other mobile carriers thanks to the group's expertise, unique network design and customer service.

"With more than 15 years' experience in the telecommunications industry, Pivotel has adapted to be a highly responsive company that monitors market developments and makes agile decisions appropriately," he said.

"Our dedicated customer service team, product development and dealer network groups work hand-in-hand to offer tailor made and cost effective solutions to meet any problem faced by consumers and business entities, no matter how complex."

ABOUT PIVOTEL GROUP

Pivotel Group is a leading Australian provider of satellite mobile technology including satellite phones, satellite broadband, personal and asset trackers, docking kits, M2M connections and maritime communication. Its experienced network of engineers, application developers and account managers ensure Pivotel Group's licensed carrier network is directly interconnected with all of the major mobile satellite operators to provide the most extensive range of satellite voice, data, personal safety and asset monitoring solutions.

For more information on ecoSphere™ by Pivotel, visit www.pivotel.com.au

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